

# LUKE LEGATE

Hoover, AL 35216 | (205) 617-0132 | thelukelegate@gmail.com

## Professional Summary

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Skilled multitasker with superior work ethic, problem-solving and organizational skills. Willing to take on any task to help reach goals, increase brand awareness, and ensure customer satisfaction. Reliable and dedicated team player with a hardworking and resourceful approach.

## Skills

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- Critical Thinking
- Time Management
- Judgment and Decision-Making
- Microsoft Excel & Powerpoint
- Customer Service
- Data Visualization
- Tableau
- Detail-Oriented
- Marketing Analytics
- Canva

## Work History

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### Automotive Detailer

03/2022 to Current

#### Roberto's Auto Detailing – Homewood, AL

- Improved customer satisfaction by providing thorough interior and exterior detailing services to 3+ vehicles a day
- Maintained car detailing equipment and supplies in optimal condition for daily demands.
- Scheduled mobile detailing appointments and informed customers on all potential services
- Expanded professional knowledge through continuous training on industry trends, techniques, and best practices in automotive detailing.
- Managed our business' mobile detailing services and build rapport with new and long-standing clients.
- Boosted revenue by upselling additional services to new and potential customers based on individual vehicle needs.

### Pharmacy Technician

03/2018 to 03/2023

#### Publix Pharmacy – Helena, AL

- Answered incoming phone calls and addressed questions from customers and healthcare providers.
- Counted and labeled 200+ prescriptions with correct item and quantity.
- Stocked, labeled and inventoried medication to keep accurate records.
- Assisted pharmacist by filling prescriptions for customers and responding to patient questions

regarding prescription and medication-specific issues.

- Solved customer problems in-person or over telephone by providing assistance with placing orders, navigating systems and locating items.
- Provided exceptional customer service, fostering positive relationships with both new and returning patients.

### **Sales Associate**

01/2017 to 03/2018

#### **Elite Nutrition** – Vestavia, AL

- Organized racks and shelves to maintain store visual appeal, engage customers and promote specific merchandise.
- Provided positive first impressions to welcome existing, new and potential customers.
- Helped customers locate products and checked store system for merchandise at other sites.
- Increased sales by offering advice on purchases and promoting additional products.
- Trained and developed new hires in company processes, product knowledge, customer service and selling techniques.

## Education

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### **Bachelor of Science:** Marketing

12/2021

#### **University of Alabama At Birmingham** - Birmingham, AL

- Concentration in Social Media Marketing
- Certified in Google Analytics